



## DKV SUPPORTS MEMBERS OF THE CONFEDERATION OF PASSENGER TRANSPORT UK (CPT) TO MEET THEIR CHALLENGES

*"If everyone is moving forward together, then success takes care of itself."*

*– Henry Ford*



The Confederation of Passenger Transport UK (CPT) is recognised by the UK Government as the voice of the bus and coach industry, and is the focus for consultation on national and international legislation, local regulations, operational practices and engineering standards. CPT members range from the largest multi-national transport operators to the smallest family businesses, each recognising the importance of acting together for the benefit of all.

For nearly 10 years CPT UK has teamed up with DKV to provide members with advice and solutions on day to day issues such as fuel bills, toll charges and VAT / Excise Duty recovery. CPT members profit from many advantages, from cost effective and convenient fuelling both in the UK and overseas to toll and VAT/excise duty refunds.

As a trade association representing the bus and coach industry, commercial partnerships with a selected group of key industry suppliers are important to CPT. Peter Gomersall, commercial & business development director at CPT, explains: "CPT has entered into a number of commercial partnerships with leading industry suppliers to offer our members a range of exclusive products and services which deliver both competitive pricing and enhanced levels of service. The partnership with DKV is a particularly positive relationship for us, as they offer an excellent range of products and services which our members find particularly useful. It's even so that whilst our members get a financial discount when signing up for the services from DKV, we regularly hear back from our members that they especially value the less hassle factor. With DKV they gain the ability to operate their business efficiently and move their passengers around in Europe more easily."

*"My colleagues and I have thoroughly enjoyed working with the excellent team at DKV and look forward to continuing to do so in the future."*

*– Peter Gomersall, Commercial & Business Development Director, CPT*



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*Peter Gomersall  
Commercial &  
Business  
Development  
Director, CPT*

“Besides the financial and operational benefits the commercial partnership offers, the industry knowledge that DKV as European market leader brings to CPT is equally important. Peter Gomersall: “As industry body we play an important role in providing advice and support to our members on a broad range of subjects, from compliance and travelling abroad to national and international legislation. DKV provides us regularly with interesting pieces of information about what’s happening in Europe. For example, at a tradeshow last year DKV was able to advise our members about the possibility to reclaim excise duties from France and Belgium, and they were able to support our members with this reclaim process going back to 2106. Many of our members were unaware of this possibility, and DKV directly provided them with a cash benefit. Another example is that in 2017 CPT agreed a joint business development initiative with DKV to raise awareness among our members of the full range of benefits available from the DKV/CPT partnership. This initiative has been extremely successful to members, CPT and DKV.

When looking at the future, Peter Gomersall expects the partnership will continue to play an important role in the work of CPT. “The UK bus and coach industry has faced many challenges in the past and the next 30 years will undoubtedly see significant changes in how passengers travel, both domestically and abroad. Autonomous vehicles, air quality, how and when we shop and telematics will all play a role in changing the transportation landscape, however, people’s desire to travel and visit new destinations and locations will not diminish. CPT looks forward to continuing to work with DKV and meeting the challenges our members face in the future.”

